

**ABC  
MEMBERS  
SAVE  
MONEY**



## BUSINESS DISCOUNTS

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  - Nissan
- 4 Wireless Service and Accessories**
  - Verizon
- 4 Shipping Services**
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The background of the entire page is a stylized American flag. It features a field of blue stars in the upper left and horizontal stripes of varying shades of blue in the lower right. The text is overlaid on this background.

# BUSINESS DISCOUNTS

[abc.org/discounts](http://abc.org/discounts)



“

I buy a new GM car every three years, and because my company is an ABC member I get a \$500 discount after the deal is done – that’s real money!

—Steve Klessig  
Keller, Inc.

”

GENERAL MOTORS FLEET



**Save an additional \$500 to \$1000 on GM vehicles**

Members can combine this offer with most current GM incentives, including the National Fleet Program and the GM Business Choice Program. List of eligible vehicles and incentives online for both fleet and retail programs.

[abc.org/gm](http://abc.org/gm)



The ABC program offers significant incentives to ABC members on Nissan trucks, vans and cars.

To get started, visit your local Nissan dealer and tell them you're with "Associated Builders and Contractors" and you're entitled to "Franchisee Level Incentives".

[abc.org/nissan](http://abc.org/nissan)

“

The Nissan program has been great. I have nearly paid my ABC dues with the discounts I received from Nissan. Our chapter has even recruited a new member just based on this program. Bottom line – it is easy to use and it really saves money.

”

—Jennifer Jezek,  
York Electronic Systems Inc.

## WIRELESS SERVICE AND ACCESSORIES



### CORPORATE DISCOUNT

Verizon Wireless offers special discounts and incentives to ABC member contractors, building material suppliers, construction equipment rental firms, construction staffing/labor agencies, crane rental companies and trash dumpster/haul-off service providers. This program's exclusive discounts apply to monthly calling plans for existing subscribers and new lines of service, and are available on contracts with one- or two-year terms on eligible calling plans of \$34.99 or higher with a minimum of two lines. Unlimited plans are not eligible.

- 22% monthly discount on calling plans
- Up to 35% accessory discount

If you need login information, email your name, phone number, company name and address to [abcprogram@verizonwireless.com](mailto:abcprogram@verizonwireless.com). Your firm's eligibility will be confirmed with ABC and your login information will be provided.

[abc.org/verizon](http://abc.org/verizon)

## SHIPPING SERVICES



ABC members save with the FedEx Advantage Program.

- 50% off FedEx Express
- 20% off FedEx Ground® (all shipments, depending on weight)
- 20% off FedEx Home Delivery® (all shipments, depending on weight)
- Up to 20% off FedEx Office (printing and copying services)
- Up to 80% off FedEx Freight (LTL Freight Shipping)

[abc.org/fedex](http://abc.org/fedex) | (877) 875-2270

## UNIFORM AND APPAREL SERVICES



Aramark is the leading provider of uniform and workplace supplies, such as boots, gloves, hats, winter wear and more!

### PURCHASE PROGRAMS

- Up to 20% off work wear and accessories
- Free logo setup (a \$90 value)
- \$5.99 logo application and \$5.99 shipping

### RENTAL PROGRAMS

- Special discounts on customized rental programs
- More than 250 locations for superior localized services

For more information on Aramark's ABC Program, call (800) 332-8676, mention that you are an ABC member and reference national account ID N92952.

[abc.org/aramark](http://abc.org/aramark)

“ Switching to Aramark for our rug supplier has saved Wieser Brothers more than 20% per rug with our ABC discount. The rugs are high quality, full color, rubber backing and easily cleaned. We order all of our shop rags, floor mats and office rugs and receive the same discount on those items.

—Brian Wieser  
Wieser Brothers General Contractors ”

## ACCOUNTING SERVICES



Foundation Software has helped countless ABC contractors improve their job cost accounting, project management and scheduling.

- Discounts on FOUNDATION® construction accounting software
- Free Executive Dashboard module on a new system purchase - a \$1,595 value!
- Free analysis of your current accounting issues
- Free access to our construction library (no purchase required)

[abc.org/foundation](http://abc.org/foundation)



## FLEET MANAGEMENT

Enterprise Fleet Management helps ABC members streamline their fleet, improve cash flow and optimize operations every step of the way. From acquisition and risk management to maintenance and remarketing, ABC members enjoy quick, easy and personal access to a local account team that will handle all of the day-to-day fleet needs.

### ABC MEMBER BENEFITS AND DISCOUNTS:

- Savings of up to 5% to 7% on acquisition costs
- Factory ordering with manufacturer and volume incentives
- Up to 15% savings through our maintenance programs
- Fuel rebates up to 0.5 cents per gallon with access to more than 90% of U.S. retail fuel stations
- Access to 700 remarketing experts with net returns up to 10%

[abc.org/enterprise](http://abc.org/enterprise) | (877) 23-FLEET



The team at Enterprise works very hard to save my company time and money by managing our growing fleet of vehicles. From



Payroll4construction.com provides payroll processing and reporting designed specifically for the construction industry. Beyond standard payroll services, like direct deposits and W-2s, Payroll4construction.com offers features contractors need, from certified payroll reports to job cost and workers' comp tracking.

- Provides free certified payroll (print and electronic) and construction reporting
- Handles multiple prevailing wage jobs and pay rates
- Handles multiple states and localities
- Fully integrates with FOUNDATION,<sup>®</sup>QuickBooks<sup>®</sup> and other accounting programs
- Offers easy and secure online payroll interface

[abc.org/payroll](http://abc.org/payroll)



## MATERIALS, TOOLS AND SUPPLIES



The Lowe's Accounts Receivable card helps you manage your business and save money. LAR cardholders enjoy 5% off every day purchases and ABC members receive an additional 2% back as a credit on monthly statements. More cardholder features include:

- Online account management
- Itemized billing statements
- Account customization
- Spending tracking
- Purchasing power
- No annual fee

[abc.org/lowes](http://abc.org/lowes)

## HOTELS



As an ABC member or employee, you're invited to join Hotel Engine. The private hotel booking platform saves users an average of 26% off public rates at 150,000+ hotels worldwide, from all-inclusive resorts to budget-friendly inns. Your free membership include:

- Deeply discounted rates in 185+ countries
- 24/7, U.S.-based customer support
- Access to HE Rewards, so you can earn and redeem points at any hotel brand

[abc.org/hotengine](http://abc.org/hotengine)

## CORPORATE HOUSING



With Travelers Haven, members can outsource every step of the short-term housing process for out-of-town projects. The Denver-based, full-service housing firm saves companies an average of 38% off short-term rentals in rural and urban areas across the country. Minimize your bottom line with one of the largest and fastest growing housing companies in the U.S. Employees can create their own personal accounts as well.

[abc.org/travelershaven](http://abc.org/travelershaven)



The Contractors Plan helps contractors compete for, win, and stay compliant on prevailing wage jobs by offering bona-fide fringe benefits. With over 30 years of expertise in meeting the stringent requirements of local, state and federal prevailing wage laws, including the Davis-Bacon Act, we are dedicated to helping ABC contractors compete by providing comprehensive health and retirement benefit solutions.

Our advanced proprietary technology is flexible and easy-to-use reducing the challenges of offering benefits to a geographically dispersed variable hour skilled labor force. Employee engagement and enrollment are simplified through a single-source integrated benefits portal for viewing fringe contributions and allocations to individual benefits, including retirement, medical, HRA, dental and other employee benefits.

For a more complete view of the products and services we provide as part of our overall platform go to [thecontractorsplan.com](http://thecontractorsplan.com) and click on the Complete Solution tab.

ALL SETUP FEES ARE WAIVED FOR ABC MEMBERS!

The Contractors Plan allows members to manage all of their benefit plans in one place such as:

- Major Medical
- Retirement
- Dental
- Disability
- Vision
- Critical Illness
- HRA
- Limited Medical
- Gap
- Life

[abc.org/thecontractorsplan](http://abc.org/thecontractorsplan) | (800) 328-1519

“ I would estimate we are saving easily \$15-20,000 per year in payroll taxes. It’s shocking to me when I hear that other contractors aren’t using The Contractors Plan. It’s such a win-win and those who aren’t taking advantage of it are losing out. They are doing their employees a disservice too.

—Scott Good  
Goodco Mechanical ”

## PRINTING AND SIGNAGE SERVICES



ARC Document Solutions has been serving the construction industry for more than 30 years and is an expert in printing, signage, drone flights and much more. With more than 150 service centers across the globe, ARC is always available to support you.

ABC members will receive national account level pricing on these products and services at discounted rates up to 40% off suggested retail prices.

- Printing Services—blueprints, proposals, marketing material and much more
- Construction Signage—custom signage available
- Drone Flights—15,000 licensed pilots; single and multiple flight options

[abc.org/arc](http://abc.org/arc)

## CONTRACT DOCUMENTS



**ConsensusDocs®**  
BUILDING A BETTER WAY

ABC and 40 other design and construction-related associations are part of a coalition that publishes ConsensusDocs—contract documents for use by designers, owners, contractors, subcontractors and sureties.

More than 100 ConsensusDocs contract documents are available:

- General contracting series
- Collaborative documents series
- Design-build series
- Construction management series
- Subcontracting series
- Program management series

ABC members receive at least 20% off all purchases. You must enter ABC100 when you place your order to receive the discount.

[abc.org/consensusdocs](http://abc.org/consensusdocs)

# PROCORE®

Procore and ABC have partnered together to keep your teams moving forward with special pricing for ABC members on the most widely used construction management software. Procore is built to help you:

## IMPROVE COMMUNICATION

Boost field-to-office communication and give teams greater visibility into how the job is progressing.

## STAY ON TARGET

Track quantities of material and keep field teams productive while monitoring labor costs in real time.

## AVOID REWORK

Capture changes and updates from the field, reducing costly rework and keep things moving.

[abc.org/procore](http://abc.org/procore)

## TECHNOLOGY SOLUTIONS



The Tech Marketplace partners provide construction technology and innovative digital solutions for ABC contractor members to advance and grow their technology strategies, offerings and abilities. These companies cover the areas of focus identified for our contractors' needs, and provide exclusive discounts for our members.

[abc.org/techmarketplace](http://abc.org/techmarketplace)

## FUEL PROGRAMS



Immediate savings, plus you can track expenses and control costs!

- Monthly fuel rebates up to 5 cents per gallon
- Available at more than 10,000 Exxon- and Mobil-branded stations

[abc.org/exxonmobil](http://abc.org/exxonmobil) | 877-259-9555



All monthly program fees are waived for ABC members! If approved, you can save 3 to 6 cents per gallon each month when you purchase a minimum of 300 gallons of fuel.

[abc.org/shell](http://abc.org/shell)

## PROFESSIONAL DEVELOPMENT



Designed for the most pressing issues your workforce will face today and tomorrow, FranklinCovey content helps you and your team expand your reach, achieve your business objectives and sustainably improve performance. The All Access Pass+ comes with tools, assessments, Jhana – micro-learning resources, videos, digital learning modules and all of FranklinCovey's training courses—available live in person and online.

ABC members and chapter staff can purchase the All Access Pass Plus+ for \$260 per learner. The corporate retail price is typically **\$32,500** for an organization with a minimum of 100 employees, but the ABC partnership allows members and chapters to save thousands.

If you'd like to learn more about All Access Pass Plus+ or other FranklinCovey resources, contact ABC's client partner Scott Johnson at (678) 677-5207 for a personalized company assessment.

[abc.org/franklincovey](http://abc.org/franklincovey)



# EMPLOYEE DISCOUNTS

[abc.org/employeediscounts](http://abc.org/employeediscounts)

“ We love all the discounts that ABC has to offer for our employees and promote the membership/discounts available through multiple avenues, including a highlight on our new employee welcome email, dedicated email blasts, dedicated page on our website, break room posters, and social media posts.

—The Systems Group”



### GENERAL MOTORS FLEET



GM provides ABC member employees with a private offer of \$500 off the purchase or lease of most new GM vehicles used for day-to-day business. This incentive can also be combined with most current consumer GM incentives.

#### **REDEEMING THIS PRIVATE OFFER IS SIMPLE.**

1. Contact your local chapter for member verification information
2. Visit your GM dealer and mention incentive code FBP
3. Choose an eligible vehicle to purchase or lease, and present your membership certificate and employment verification to your dealer

See website for eligible models and incentives.

[abc.org/gm](http://abc.org/gm)



ABC members can now make a separate incentive program (VPP) available to their employees when they buy a new Nissan truck, van or car. The ABC program offers significant incentives in the form of pre-negotiated pricing on current models for employees of ABC members.

Spouses can take advantage of the VPP program as well and have a vehicle titled in their name. There is an annual limit of two vehicles per family.

Visit [abc.org/nissan](http://abc.org/nissan) and follow the link under "Employee Discounts" for detailed instructions on how to qualify.

[abc.org/nissan](http://abc.org/nissan)



### EMPLOYEE DISCOUNT

Employees of companies that participate in the ABC discount program can save on personal accounts.

- Available on one- or two-year terms on eligible calling plans of \$34.99 or higher
- Save up to 20% with a monthly plan discount
- 25% accessory discount (rates subject to change)

*Note: Employees of participating companies must allow five business days after company enrollment is approved before signing up for employee discounts.*

### GET STARTED

Visit [abc.org/verizon](http://abc.org/verizon) and click on “Enroll Now” under “Employee Discount.”

[abc.org/verizon](http://abc.org/verizon)

## HOTELS



HOTEL ENGINE.

As an employee of an ABC member, you’re invited to join Hotel Engine. The private hotel booking platform saves users an average of 26% off public rates at 150,000+ hotels worldwide, from all-inclusive resorts to budget-friendly inns. Your free membership include:

- Deeply discounted rates in 185+ countries
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- Access to HE Rewards, so you can earn and redeem points at any hotel brand

[abc.org/hotelengine](http://abc.org/hotelengine)

# GEICO®

If you're an employee of an ABC member, you may qualify for an ABC member discount on your personal auto insurance, in addition to GEICO's already low rates. The member discount is available in most states. Already a GEICO customer? Call GEICO and ask a customer service representative if you qualify for an additional discount as a member.

Visit [geico.com/disc/abc](http://geico.com/disc/abc) or call (800) 368-2734 for your free rate quote. Be sure to indicate that you're with Associated Builders and Contractors. Over 10,000 employees have already received their free quote.

GEICO can also help you find great rates on homeowners, renters, condo insurance and more!

[abc.org/geico](http://abc.org/geico)

## EMPLOYEE SAVINGS



### DON'T PAY RETAIL!

This is your one-stop shop for employee pricing. We leverage the purchasing power of all employees of ABC members to help you save money on all your large purchases, as well as your everyday purchases (food, utilities and more) from thousands of manufacturers, retailers and brands. Over 8,000 employees have already signed up.

### EXCLUSIVE DISCOUNTS

- Computers—employee pricing on Lenovo, HP, Dell and Apple products!
- Electronics—best prices at retailers and manufacturers
- Eating in/out—up to 90% off at 18,000 locations
- Personal vacations—corporate rates on air, hotel and car rental
- Tickets—exclusive pricing on movies, performances and entertainment
- 20+ other categories

### HOW TO SIGN ON

- **First time user**, email [abcmarketplace@abc.org](mailto:abcmarketplace@abc.org) and request access. Please provide your full name, company and email address. (Please note login access may take up to 5 business days)
- **Existing users**, visit [PerksatWork.com](http://PerksatWork.com) and log in using your username and password. Start saving!

[abc.org/marketplace](http://abc.org/marketplace)



Employees can save on personal purchases of boots, hats, gloves or a new jacket. Shop our exclusive Aramark discount store.

- Up to 50% off work wear and accessories
- \$5.99 shipping

[abc.org/aramark](http://abc.org/aramark)



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[abc.org/discounts](http://abc.org/discounts)

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Washington, DC 20001 abc.org



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